

Tips To Improve Facebook Reach

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Tips To Improve Facebook Reach

- 1. Many people are saying that Facebook reach has declined and it seems to be true. Boost your best posts to create instant engagement.
- 2. Advertise your Page to build your Facebook reach. A tip though: Try different types of ads to see which ones work best.
- 3. Look for question types in your Facebook feed that reaps huge interaction. Adapt that question type to your own audience.
- 4. One of the most successful Facebook tactics ever hasn't changed: Posting regularly, every day, when your audience is present and active.
- 5. Facebook will re-share posts with the high interaction. If you create one of these, be sure to make notes about what worked.
- 6. Likes, shares and comments all count as Facebook engagement to Facebook as does clickable material (links, videos, photo sequences).
- 7. If your Facebook ad doesn't seem to work, make sure you know how to get the most out of that ad type before you abandon it.
- 8. Include quality photos with every post you can preferably your own or public domain. Make them wider rather than longer.
- 9. When it comes to shares, photos still beat all other types of content on Facebook by an 80%-plus margin.
- 10. If you want people to interact with you on Facebook, be sure to give them plenty of reason. Ask questions, post pop quizzes and polls.
- 11. Always ask people to share posts that would interest their friends, peers and family. This goes for your newsfeed as well as your Pages.
- 12. With FB's new algorithm and focus on revenue, the problem may not be your content but the fact that FB shares it with only 5% of your fans.
- 13. Get into the habit of studying your FB Insights this metrics suite has all the information on reach and ad performance you could desire.
- 14. Use your email marketing and Facebook Page posts together. Send emails directing people to your FB Page or app via links.
- 15. Make a list of post types that always spark engagement no matter who the audience is (e.g. funny cartoons, pet antics.) Use as needed.

- 16. Topics people respond to on Facebook: Coffee, flowers, recipes, food, nostalgia, cute pets.
- 17. Don't post endless "downer" posts (missing children, abused animals, etc.) No matter how worthy, you'll drive people away.
- 18. If you post "downer" content, your readers may "Hide" it or even report it as spam. This is a sure way to see your FB reach decline!
- 19. Never include photos of violence against humans or animals on Facebook. To do so is the surest way to upset and lose fans.
- 20. If you're going to promote a social cause, don't click on others' posts. Take action yourself first then report on your action.
- 21. If you notice one of your FB post types creates high interactivity, make a regular feature of it. (Same format, different angle or topic).
- 22. Enjoy your FB interaction: If you're doing it out of a sense of duty or strictly as a strategy, you'll bore others as well as yourself.
- 23. If you find out when most of your fans or influencers are on Facebook, ten minutes interacting at that time is worth 3 hours at others.
- 24. Don't just find out the best time to post on Facebook (i.e. when fans are present): Find out secondary times too. (They will exist!)
- 25. When trying to get fans to click on links, create "teaser" calls to action with phrases like "what happened after this" or "can you guess".
- 26. No matter how popular a Facebook post, reach will eventually decline. But you can repost your best posts to start the cycle again.
- 27. Facebook is for being warm and friendly on not for preaching, educating or selling. If you need to educate, make it mind-blowing or fun.
- 28. For easy FB reach, publicize your events, gifts or products in your FB cover photo. (Make it clickable or include an app tab.)
- 29. It's simple. The more "Likes" and comments a post gets, the greater its reach: The more negative the reaction, the less FB shares it.
- 30. Negativity doesn't always mean no FB reach but be aware that conflict and controversy result in shares: Not complaining.
- 31. Yes, violent or tragic images will often create an FB engagement storm but is it the sort you want and will your reach later decline?
- 32. Don't protest if someone is carrying on a conversation with another within your post comments: FB loves this and will share your post more!

- 33. If you want to increase the number of people seeing your Facebook posts, tweet the links on Twitter (its reach is 3 times more powerful!)
- 34. When trying to understand your new FB Page layout, remember the left column is about your brand: The right is your feed.
- 35. Don't mindlessly share photos and infographics others are already sharing: Use your own or a content curation service like ContentGems.com.
- 36. Share "secret" behind-the-scenes photos that support any positive impressions people already have of you and your business.
- 37. Creating your own relevant infographics will result in far more shares than sharing someone else's. (You'll be the top of the "pyramid"!)
- 38. Don't neglect interactive Facebook apps —especially a link to your newsletter, latest event or sign up incentive. (Retweet.)
- 39. Were you aware that Facebook apps can't be seen on mobiles? To solve this: Build with a platform that provides "smart URLs".
- 40. Try asking people's opinions in your Facebook posts, to boost engagement but be sure to give them an "either/or" selection.
- 41. One teeny-tiny word that can propel your Facebook post out the starting gate? The word "Go!" (E.g. "The worst book you ever read. Go!")
- 42. If using the "Go!" strategy to prompt engagement, do include a highly relevant photo to catch your Facebook fan's attention.
- 43. There is no substitute for knowing your FB fans and holding conversations. Simply paying to promote a post won't create massive engagement.
- 44. If you ask people to comment or leave an opinion on Facebook, be sure to check and respond to their replies!
- 45. Tag key influencers in Facebook photo shares to guarantee your post is seen and shared even more: But tag wisely and not as a gimmick!
- 46. Facebook expert Mari Smith recommends turning your "Message" button off on your page and answering questions via wall posts.
- 47. Using your Facebook Page to provide top quality, impromptu customer service is one of the best ways to increase fan trust and engagement.
- 48. You may have less fan activity on Facebook late at night but the ones who do see your posts may turn out to be your most valuable fans!
- 49. Remember that Facebook is all about revenue now. Change your approach and

- commit to (minimum) promoting 1 post per week.
- 50. The best way to increase your Facebook reach? Stop focusing on it: Focus on being interesting, entertaining and social instead.

Facebook Marketing Resources

Facesniper - Best Facebook Targeting App

<u>Hyper Facebook(tm) Traffic</u> - Methods To Create Traffic Without Paid Traffic or Affiliates

<u>Income Hybrid 3 in 1 Software Suite</u> - Traffic & Sales Automation Software Suite Using Facebook

<u>PLR-MRR-Products.com</u> - Buy PLR & MRR Products Through Membership or Direct Shopping Cart.

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